SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
$\qquad$

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934
$\qquad$

DATE OF REPORT: JULY 24, 2003
$\qquad$

ROCKY SHOES \& BOOTS, INC.
(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)
 incorporation or organization)
$\qquad$
--------------------
39 East Canal Street
Nelsonville, Ohio 45764
$(740) 753-1951$
(ADDRESS, INCLUDING ZIP CODE, AND TELEPHONE NUMBER
INCLUDING AREA CODE OF REGISTRANT'S
PRINCIPAL EXECUTIVE OFFICES)
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Not Applicable
(FORMER NAME OR FORMER ADDRESS, IF CHANGED SINCE LAST REPORT)

ITEM 7. EXHIBITS.
(C) EXHIBITS.

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Exhibit No. Description
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99 Press Release, dated July 24, 2003, entitled "Rocky Shoes \& Boots, Inc. Reports Significantly Improved Second Quarter Results."

ITEM 9. REGULATION FD DISCLOSURE.
On July 24, 2003, Rocky Shoes \& Boots, Inc. (the "Company") issued a press release regarding its consolidated financial results for the quarter ended June 30, 2003. A copy of the Company's press release is furnished as an exhibit to this Form 8-K and is incorporated herein by reference. The information contained in this report on Form $8-K$ is being furnished pursuant to Item 12 under Item 9 of Form $8-K$ as directed by the Securities and Exchange Commission in Release No. 34-47583.

The information contained or incorporated by reference in this Form 8-K contains forward-looking statements, including certain plans, expectations, goals, and projections, which are subject to numerous assumptions, risks, and uncertainties. A number of factors, including but not limited to those set forth
under the heading "Business Risks" included in the Company's Annual Report on Form 10-K for the year ended December 31, 2002, and other factors described from time to time in the Company's other filings with the Securities and Exchange Commission, could cause actual conditions, events, or results to differ significantly from those described in the forward-looking statements. All forward-looking statements included in this Form 8-K are based on information available at the time of the report. The Company assumes no obligation to update any forward-looking statement.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ROCKY SHOES \& BOOTS, INC.

By: /s/ James E. McDonald
-----------------------------------------
James E. McDonald, Vice President and Chief Financial Officer

EXHIBIT INDEX

Exhibit No.
Description
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For Additional Information Contact: Jim McDonald
Vice President \& CFO
(740) 753-1951

ROCKY SHOES \& BOOTS, INC. REPORTS
SIGNIFICANTLY IMPROVED SECOND QUARTER RESULTS
Net income per share $\$ 0.25$ versus $\$ 0.03$ a year ago
Net sales $13.9 \%$ above prior year
NELSONVILLE, Ohio (July 24, 2003) Rocky Shoes \& Boots, Inc. (NASDAQ: RCKY) today reported improved results for the three months and six months ended June 30, 2003. Net income was $\$ 1.1$ million for the second quarter 2003 compared with $\$ 0.1$ million for the same period last year. Net income per diluted share rose to $\$ 0.25$ for the quarter versus $\$ 0.03$ for the second quarter 2002 .

Mike Brooks, Chairman and CEO, stated, "We are pleased with the Company's second quarter results, which benefited from double-digit growth in net sales, including a solid increase in branded sales, and further improvement in gross margin. The ROCKY(R) brand, consistent with our head-to-toe strategy, is being leveraged particularly in the occupational category through the introduction of important line extensions. As a result, our sales are expected to become less sensitive to seasonal factors over time."

SECOND QUARTER RESULTS
Net sales rose $13.9 \%$ to $\$ 21.9$ million for the quarter ended June 30, 2003 from $\$ 19.2$ million for the second quarter 2002 . The solid improvement was led by an increase of approximately $22 \%$ in ROCKY(R) branded sales, representing the third consecutive quarter-over-quarter increase. Double-digit sales increases were realized in the Company's occupational and rugged outdoor categories. The Company recorded $\$ 2.1$ million of Gates (R) branded sales in the second quarter 2003. There were approximately $\$ 2.6$ million of net sales to the U.S. military in the second quarter 2002 and none this year.

Gross profit improved $\$ 1.8$ million to $\$ 6.7$ million, or $30.8 \%$ of net sales, for the second quarter 2003 from $\$ 4.9$ million, or $25.7 \%$ of net sales, the prior year. This 510 basis point improvement particularly benefited from increased sales of sourced footwear, which rose to $62 \%$ of net sales from $42 \%$ a year ago, and no sales of military footwear in 2003.

Selling, general and administrative expenses were $\$ 4.9$ milion, or $22.6 \%$ of net sales, for the second quarter 2003 compared with $\$ 4.5$ million, or $23.5 \%$ of net sales, for the same period last year. The increase in SG\&A expenses was primarily due to sales commissions for the increase in branded product sales.

Income from operations improved to $\$ 1.8$ million, or $8.2 \%$ of net sales, for the second quarter 2003 from $\$ 0.4$ million, or $2.2 \%$ of net sales, a year ago.
(more)

FUNDED DEBT

Funded debt rose to $\$ 25.7$ million at June 30,2003 from $\$ 20.5$ million on the same date last year. This was principally due to funding the acquisition of Gates, approximately $\$ 3.5$ million, earlier this year and the recently completed stock repurchase program, approximately $\$ 3.0$ million, through the Company's line of credit.

INVENTORY
Inventory rose to $\$ 38.3$ million at June 30,2003 versus $\$ 31.3$ million the prior year. The $\$ 7.0$ million increase in inventory is to specifically support anticipated sales of branded products during the second half of 2003. Shipments for the rugged outdoor category are highest during the months of June through September annually. The inventory at June 30, 2003 also includes additional products in the occupational category and the inventory purchased from Gates in the second quarter 2003.

SIX MONTH 2003 RESULTS

The Company's results for the first half of 2003 improved versus the same period last year. Net sales rose to $\$ 35.6$ million for the first half of 2003 from $\$ 32.9$
million a year ago due to solid growth in branded product sales in 2003. Increased Rocky branded sales and $\$ 2.1$ million of Gates branded sales in 2003 more than offset the $\$ 6.4$ million in sales to the U.S. military in 2002. There were no sales to the U.S. military in 2003. Gross margin improved 650 basis points to $28.6 \%$ for the first six months of 2003 as a result of additional sourced product sales, improved manufacturing efficiencies, and no sales to the U.S. military. Net income rose to $\$ 0.5$ million, or $\$ 0.11$ per diluted share, for the first half of 2003, from a net loss of $\$ 1.1$ million, or $\$ 0.25$ per diluted share, the prior year.

## OUTLOOK

The Company's outlook for 2003 remains positive based on the results for the first half, the April 2003 acquisition of Gates(R), and current orders for shipment in the second half of this year. As a result, net sales are expected to be at least $\$ 100$ million, or $\$ 2$ million above previous guidance. If the Company achieves net sales of at least $\$ 100$ million for the year 2003 net income is expected to exceed $\$ 1.05$ per diluted share for the year 2003 compared with prior guidance of at least $\$ 1.00$ per diluted share, and $\$ 0.62$ per diluted share for the year 2002. The Company cautions investors that the fiscal 2003 net sales and earnings outlook is based on present market conditions. If net sales do not reach $\$ 100$ million, actual earnings may be less than the current guidance.

ABOUT ROCKY SHOES \& BOOTS, INC.
Rocky Shoes \& Boots, Inc. designs, develops, manufactures and markets premium quality rugged outdoor, occupational, and casual footwear, as well as branded clothing and accessories.

The Company's footwear, clothing and accessories are marketed through several distribution channels, primarily under the registered trademarks, ROCKY and GATES.
(more)

This press release contains certain forward-looking statements with in the meaning of Section 27A of the Securities Act of 1933, as amended, and Section $21 E$ of the Securities and Exchange Act of 1934, as amended, which are intended to be covered by the safe harbors created thereby. Those statements include, but may not be limited to, all statements regarding intent, beliefs, expectations, projections, forecasts, and plans of the Company and its management, and include statements in this press release regarding leverage of the ROCKY brand through important line extensions and expectations that sales will become less sensitive to seasonal factors over time (paragraph two) and the positive outlook for 2003 sales and earnings per share (paragraph 10). These forward-looking statements involve numerous risks and uncertainties, including the risks that sales plans will not be met, that present orders may be cancelled or delayed, that the general economy or consumer spending habits will depress the market for the Company's products, that there may be disruption in the shipment of products from overseas to the Company, that the weather in 2003 is drier and warmer than normal, and all of the other various risks inherent in the Company's business as set forth in periodic reports filed with the Securities and Exchange Commission, including, the Company's annual report on Form $10-\mathrm{K}$ for the year ended December 31, 2002. One or more of these factors have affected, and could in the future effect, the Company's businesses and financial results in future periods and could cause actual results to differ materially from plans and projections. Therefore there can be no assurance that the forward-looking statements included in this press release will prove to be accurate. In light of the significant uncertainties inherent in the forward-looking statements included herein, the Company, or any other person should not regard the inclusion of such information as a representation, that the objectives and plans of the Company will be achieved. All forward-looking statements made in this press release are based on information presently available to the management of the Company. The Company assumes no obligation to update any forward-looking statements.

|  | THREE MONTHS ENDED JUNE 30, |  | SIX MONTHS ENDED JUNE 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 | 2002 | 2003 | 2002 |
| <S> | <C> | <C> | <C> | <C> |
| NET SALES | \$21,863,148 | \$19,194,071 | \$35,618,089 | \$32,943,659 |
| COST OF GOODS SOLD | 15,128,164 | 14,256,438 | 25,417,577 | 25,665,373 |
| GROSS MARGIN | 6,734,984 | 4,937,633 | 10,200,512 | 7,278,286 |
| SELLING, GENERAL AND ADMINISTRATIVE EXPENSES | 4,944,319 | 4,517,033 | 9,194,925 | 8,416,534 |
| INCOME /(LOSS) FROM OPERATIONS | 1,790,665 | 420,600 | 1,005,587 | $(1,138,248)$ |
| OTHER INCOME AND (EXPENSES) : |  |  |  |  |
| Interest expense | $(313,438)$ | $(332,959)$ | $(509,618)$ | $(616,068)$ |
| Other - net | 88,230 | 78,198 | 180,103 | 167,029 |
| Total other - net | $(225,208)$ | $(254,761)$ | $(329,515)$ | $(449,039)$ |
| INCOME /(LOSS) BEFORE INCOME TAX BENEFIT | 1,565,457 | 165,839 | 676,072 | $(1,587,287)$ |
| INCOME TAX/(BENEFIT) | 469,638 | 48,752 | 202,822 | $(477,186)$ |
| NET INCOME/ (LOSS) | \$ 1,095,819 | \$ 117,087 | \$ 473,250 | $(\$ 1,110,101)$ |
| NET INCOME/(LOSS) PER SHARE |  |  |  |  |
| Basic | \$0.27 | \$0.03 | \$0.11 | (\$0.25) |
| Diluted | \$0.25 | \$0.03 | \$0.11 | (\$0.25) |
| WEIGHTED AVERAGE NUMBER OF ShARES OUTSTANDING |  |  |  |  |
| Basic | 4,067,353 | 4,502,608 | 4,214,417 | 4,498,240 |
| Diluted | 4,361,037 | 4,680,002 | 4,424,355 | 4,498,240 |
| </TABLE> |  |  |  |  |

(more)

ROCKY SHOES \& BOOTS, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{2}{|l|}{JUNE 30, 2003} & \multicolumn{3}{|l|}{DECEMBER 31, 2002} & \multicolumn{2}{|l|}{JUNE 30, 2002} \\
\hline & \multicolumn{2}{|l|}{UNAUDITED} & & & & \multicolumn{2}{|l|}{UNAUDITED} \\
\hline <S> & & & & & <C> & & <C> \\
\hline \multicolumn{8}{|l|}{ASSETS} \\
\hline \multicolumn{8}{|l|}{CURRENT ASSETS:} \\
\hline Cash and cash equivalents & \$ & 1,450,044 & \$ & \$ & 4,276,722 & \$ & 1,514,834 \\
\hline Trade receivables - net & & 21,356,964 & & & 15,282,618 & & 15,072,183 \\
\hline Other receivables & & 1,062,552 & & & 1,173,714 & & 2,345,324 \\
\hline Inventories & & 38,332,365 & & & 23,181,989 & & 31,319,150 \\
\hline Deferred income taxes & & 578,951 & & & 584,511 & & 615,609 \\
\hline Prepaid expenses & & 1,706,029 & & & 1,267,097 & & 1,491,523 \\
\hline \multicolumn{8}{|l|}{-} \\
\hline Total current assets & \$ & 64,486,905 & \$ & \$ & 45,766,651 & \$ & 52,358,623 \\
\hline FIXED ASSETS - net & & 18,270,014 & & & 19,049,287 & & 19,965,259 \\
\hline DEFERRED PENSION ASSET & & 1,651,222 & & & 1,651,222 & & 2,311,806 \\
\hline DEFERRED INCOME TAXES & & 153,495 & & & 153,495 & & 295,784 \\
\hline
\end{tabular}

TOTAL ASSETS

</TABLE>
