## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

## **CURRENT REPORT**

Pursuant to Section 13 OR 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) October 26, 2005

# **ROCKY SHOES & BOOTS, INC.**

(Exact name of registrant as specified in its charter)

Ohio	0-21026	31-1364046				
(State or other jurisdiction	(Commission	(IRS Employer				
of incorporation)	File Number)	Identification No.)				
39 East Canal Street, Nelsonville, Ohio		45764				
(Address of principal executive offices)		(Zip Code)				
Registrant's telephone number, including area code (740) 753	<u>3-1951</u>					
	Not Applicable					
(Former name or former address, if changed since last report.)						
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):						
☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)						
☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)						
□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))						
□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))						

#### Item 2.02. Results of Operations and Financial Condition.

On October 26, 2005, Rocky Shoes & Boots, Inc. (the "Company") issued a press release regarding its consolidated financial results for the third quarter ended September 30, 2005. A copy of the Company's press release is attached hereto as Exhibit 99.

The information in this Form 8-K and accompanying press release are being furnished under Item 2.02 and shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act"), or otherwise subject to the liabilities of such section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

The information contained or incorporated by reference in this Form 8-K contains forward-looking statements, including certain plans, expectations, goals, and projections, which are subject to numerous assumptions, risks, and uncertainties. A number of factors, including but not limited to those set forth in periodic reports filed with the Securities and Exchange Commission, including the Company's annual report on Form 10-K for the year ended December 31, 2004 (filed March 16, 2005), quarterly report on Form 10-Q for the quarter ended June 30, 2005 (filed August 9, 2005), and amended quarterly report on Form 10-Q for the quarter ended March 31, 2005 (filed September 13, 2005), could cause actual conditions, events, or results to differ significantly from those described in the forward-looking statements. All forward-looking statements included in this Form 8-K are based on information available at the time of the report. The Company assumes no obligation to update any forward-looking statement.

#### Item 9.01. Financial Statements and Exhibits.

(c) Exhibits.

Exhibit No.
99\* Press Release, dated October 26, 2005, entitled "Rocky Shoes & Boots, Inc. Reports Record Third Quarter Revenues and Earnings."

\* Such press release is being "furnished" (not filed) under Item 2.02 of this Current Report on Form 8-K.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Rocky Shoes & Boots, Inc.

Date: October 26, 2005 By: \_\_/s/ James E. McDonald

James E. McDonald, Executive Vice President and Chief Financial Officer EXHIBIT INDEX

Exhibit No. Description 99\*

Rocky Shoes & Boots, Inc. Press Release issued October 26, 2005.

Such press release is being "furnished" (not filed) under Item 2.02 of this Current Report on Form 8-K.

#### ROCKY SHOES & BOOTS, INC.

Company Contact: Jim McDonald

Chief Financial Officer

(740) 753-1951

Investor Relations: Integrated Corporate Relations, Inc.

Brendon E. Frey/Chad A. Jacobs

(203) 682-8200

Media Relations: Integrated Corporate Relations, Inc.

Megan McDonnell (203) 682-8200

## ROCKY SHOES & BOOTS, INC. REPORTS RECORD THIRD QUARTER REVENUES AND EARNINGS

— Third Quarter Revenues Increase 88.0% to a Record \$94.1 million —

- Reports Record Third Quarter Diluted Earnings Per Share of \$1.15 -

NELSONVILLE, Ohio, October 26, 2005 – Rocky Shoes & Boots, Inc. (Nasdaq: RCKY) today announced record financial results for the third quarter and nine month period ended September 30, 2005.

For the three months ended September 30, 2005, net sales increased 88.0% to a record \$94.1 million compared to \$50.1 million for the corresponding period a year ago. Net income rose to a record \$6.5 million versus net income of \$4.9 million and diluted earnings per share increased to \$1.15 versus \$0.98 last year.

For the nine months ended September 30, 2005, net sales increased 122.5% to a record \$221.1 million compared to net sales of \$99.4 million for the nine months ended September 30, 2004. Net income rose to a record \$10.4 million versus net income of \$6.4 million a year ago, and diluted earnings per share increased to \$1.86 versus \$1.30 for the corresponding period last year.

On January 6, 2005, Rocky Shoe & Boots, Inc. completed the acquisition of EJ Footwear Group. The results for the three month and nine month period ended September 30, 2005 represent the performance of the consolidated company, while the year ago results reflect Rocky Shoes & Boots on a stand-alone basis.

Mike Brooks, Chairman and Chief Executive Officer of Rocky Shoes & Boots, stated, "As we previously announced, third quarter sales of our outdoor footwear were weaker than expected, partially offset by strength in our work and western categories. While we are disappointed with our recent results, we remain very confident in the vitality of our brands and optimistic about our prospects for growth."

#### **Third Quarter Results**

Net sales for the third quarter increased 88.0% to \$94.1 million compared to \$50.0 million a year ago. The third quarter results reflect the acquisition of EJ Footwear, which contributed \$43.8 million in revenue during the three month period ended September 30, 2005.

Gross profit in the third quarter of 2005 increased to \$34.1 million, or 36.2% of sales, from \$16.0 million or 32.0% of sales, for the same period last year. The 420 basis point increase was primarily due to sales of EJ Footwear product which carry a higher gross margin than Rocky products.

Selling, general and administrative (SG&A) expenses were \$21.8 million, or 23.2% of sales for the third quarter of 2005 compared to \$8.3 million, or 16.6% of sales, a year ago. The increase was primarily a result of higher SG&A associated with the EJ Footwear business.

Income from operations increased to \$12.3 million or 13.0% of net sales for the period from \$7.7 million or 15.3% of net sales in the prior year.

#### Nine Month Results

Net sales for the nine months ended September 30, 2005 increased 122.5% to \$221.1 million compared to \$99.3 million a year ago. This was primarily a result of the EJ Footwear acquisition, which contributed \$121.6 million in revenue during the period.

Gross profit increased to \$84.0 million, or 38.0% of sales, from \$29.4 million or 29.6% of sales, for the same period last year. The 840 basis point increase was primarily due to sales of EJ Footwear product which carry a higher gross margin than Rocky products.

Selling, general and administrative (SG&A) expenses were \$62.0 million, or 28.0% of sales compared to \$19.0 million, or 19.2% of sales, a year ago. The increase was primarily a result of higher SG&A associated with the EJ Footwear business.

Income from operations increased to \$22.0 million or 10.0% of net sales versus \$10.3 million or 10.4% of net sales in the prior year.

#### **Funded Debt and Interest Expense**

The Company's funded debt at September 30, 2005 was \$127.5 million versus \$32.9 million at September 30, 2004. The year-over-year increase was principally due to borrowings under the credit facility to fund the purchase of EJ Footwear. Interest expense increased to \$2.5 million for the third quarter fiscal 2005, versus \$0.4 million for same period last year, primarily due to the increase in borrowings.

#### Inventory

Inventory increased to \$77.3 million at September 30, 2005 compared with \$38.7 million on the same date a year ago, primarily due to the acquisition of EJ Footwear.

#### Outlook

The Company stated it remains comfortable with its previously updated guidance for fiscal 2005 of net sales in the range of \$294 million to \$296 million and diluted earnings per share in the range of \$2.25 to \$2.29. The Company also reaffirmed its fiscal 2006 guidance of net sales between \$313 million to \$318 million and diluted earnings per share in the range of \$3.05 to \$3.15.

It is important to note that Rocky Shoes & Boots filed a registration statement with the Securities and Exchange Commission on September 15, 2005 for a follow-on equity offering of 2.6 million shares of common stock consisting of 2 million primary shares offered by the Company and 600,000 shares offered by certain selling stockholders. If the equity offering is completed, there will be dilution to the Company's forward looking guidance that is not currently reflected in the guidance issued today, October 26, 2005.

Mr. Brooks concluded, "We are very pleased with our accomplishments year-to-date, particularly our record sales and profits, as well as our ability to successfully integrate the Rocky and EJ organizations. Looking ahead, we have a tremendous opportunity to increase our share of the market and expand our position in the industry. Our entire Company is focused on achieving our strategic goals and delivering long-term value to our shareholders."

#### About Rocky Shoes & Boots, Inc.

Rocky Shoes & Boots, Inc. designs, develops, manufactures and markets premium quality rugged outdoor, occupational, and casual footwear, as well as branded apparel and accessories. The Company's footwear, apparel and accessories are marketed through several distribution channels, primarily under owned brands, ROCKY® and GATES®, and as a result of the acquisition of EJ Footwear, GEORGIA BOOT®, LEHIGH®, DURANGO, and the licensed brand DICKIES®.

#### Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995

This press release contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities and Exchange Act of 1934, as amended, which are intended to be covered by the safe harbors created thereby. Those statements include, but may not be limited to, all statements regarding intent, beliefs, expectations, projections, forecasts, and plans of the Company and its management, and include statements in this press release regarding sales and earnings guidance for fiscal 2005 (paragraph 16), the potential dilutive effect of a follow-on offering (paragraph 17), and the achievement of the Company's strategic goals (paragraph 18). These forward-looking statements involve numerous risks and uncertainties, including, without limitation, the various risks inherent in the Company's business as set forth in periodic reports filed with the Securities and Exchange Commission, including the Company's annual report on Form 10-K for the year ended December 31, 2004 (filed March 16, 2005) quarterly report on Form 10-Q for the quarter ended June 30, 2005 (filed August 9, 2005), and amended quarterly report on Form 10-Q for the quarter ended March 31, 2005 (filed September 13, 2005). One or more of these factors have affected historical results, and could in the future affect the Company's businesses and financial results in future periods and could cause actual results to differ materially from plans and projections. Therefore there can be no assurance that the forward-looking statements included in this press release will prove to be accurate. In light of the significant uncertainties inherent in the forward-looking statements included herein, the Company, or any other person should not regard the inclusion of such information as a representation, that the objectives and plans of the Company assumes no obligation to update any forward-looking statements.

# ROCKY SHOES & BOOTS, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

	Sej	ptember 30, 2005 Unaudited	De	December 31, 2004		September 30, 2004 Unaudited	
ASSETS:	_	Chadarea	<u> </u>	2001	_	Chadalea	
CURRENT ASSETS:							
Cash and cash equivalents	\$	2,050,120	\$	5.060.859	\$	780,739	
Trade receivables — net		83,711,308		27,182,198		45,522,136	
Other receivables		1,629,606		1,114,959		782,285	
Inventories		77,322,005		32,959,124		38,738,153	
Deferred income taxes		1,297,850		230,151		959,810	
Income tax receivable				2,264,531		· ·	
Prepaid expenses		1,339,103		588,618		809,482	
Total current assets		167,349,992		69,400,440	·	87,592,605	
FIXED ASSETS — net		23,690,488		20,179,486		20,091,910	
DEFERRED PENSION ASSET		1,347,825		1,347,824		2,499,524	
IDENTIFIED INTANGIBLES		47,116,646		2,561,427		2,708,179	
GOODWILL		20,620,543		1,557,861		1,557,861	
OTHER ASSETS		4,072,998		1,658,616		587,942	
					<u> </u>		
TOTAL ASSETS	\$	264,198,492	\$	96,705,654	<u>\$</u>	115,038,021	
LIABILITIES AND SHAREHOLDERS' EQUITY:							
CURRENT LIABILITIES:							
Accounts payable	\$	13,242,936	\$	4,349,248	\$	6,704,676	
Current maturities — long term debt		6,389,559		6,492,020		525,596	
Accrued expenses:							
Income taxes		3,222,774				2,354,207	
Taxes — other		596,460		422,692		382,846	
Salaries and wages		2,656,279		1,295,722		2,270,769	
Other		2,717,026	_	1,228,708		1,328,492	
Total current liabilities		28,825,034		13,788,390		13,566,586	
LONG TERM DEBT — less current maturities		121,111,944		10,044,544		32,388,913	
DEFERRED INCOME TAXES		18,527,196		1,205,814		262,907	
DEFERRED LIABILITIES		1,472,442		296,108		2,232,671	
TOTAL LIABILITIES		169,936,616		25,334,856	<u> </u>	48,451,077	
SHAREHOLDERS' EQUITY:							
Common stock, no par value;							
10,000,000 shares authorized; issued and outstanding September 30,							
2005 - 5,295,725; December 31, 2004 - 4,694,670; September 30,							
2004 - 4,620,170		50,694,385		38,399,114		36,674,834	
Accumulated other comprehensive loss		(889,564)		(1,077,586)		(1,950,400)	
Retained earnings	_	44,457,055		34,049,270	<u> </u>	31,862,510	
Total shareholders' equity		94,261,876	_	71,370,798	_	66,586,944	
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$	264,198,492	<u>\$</u>	96,705,654	<u>\$</u>	115,038,021	

# ROCKY SHOES & BOOTS, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

	Three Mont Septemb		Nine Months Ended September 30,			
	2005	2004	2005	2004		
NET SALES	\$ 94,087,786	\$ 50,052,894	\$ 221,105,507	\$ 99,368,970		
COST OF GOODS SOLD	60,014,309	34,056,404	137,100,919	69,977,667		
GROSS MARGIN	34,073,477	15,996,490	84,004,588	29,391,303		
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES	21,820,251	8,323,464	61,966,723	19,047,531		
INCOME FROM OPERATIONS	12,253,226	7,673,026	22,037,865	10,343,772		
OTHER INCOME AND (EXPENSES):						
Interest expense	(2,523,143)	(422,120)	(6,517,313)	(955,561)		
Other — net	130,958	(54,404)	248,597	43,984		
Total other — net	(2,392,185)	(476,524)	(6,268,716)	(911,577)		
INCOME BEFORE INCOME TAXES	9,861,041	7,196,502	15,769,149	9,432,195		
INCOME TAX EXPENSE	3,352,605	2,309,143	5,361,364	3,024,563		
NET INCOME	\$ 6,508,436	\$ 4,887,359	\$ 10,407,785	\$ 6,407,632		
NET INCOME PER SHARE						
Basic	\$ 1.23	\$ 1.06	\$ 1.99	\$ 1.41		
Diluted	\$ 1.15	\$ 0.98	\$ 1.86	\$ 1.30		
WEIGHTED AVERAGE NUMBER OF COMMON SHARES OUTSTANDING						
Basic	5,289,736	4,605,800	5,232,964	4,530,867		
Diluted	5,646,161	4,992,319	5,585,224	4,943,929		