### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 8-K

### CURRENT REPORT

Pursuant to Section 13 OR 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) October 22, 2009

# ROCKY BRANDS, INC.

(Exact name of registrant as specified in its charter)

<u>Ohio</u> (State or other jurisdiction of incorporation) <u>0-21026</u> (Commission File Number)

<u>39 East Canal Street, Nelsonville, Ohio</u> (Address of principal executive offices)

<u>31-1364046</u> (IRS Employer Identification No.)

<u>45764</u> (Zip Code)

Registrant's telephone number, including area code (740) 753-1951

Not Applicable

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrantunder any of the following provisions (see General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

D Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02 Results of Operations and Financial Condition.

On October 22, 2009, Rocky Brands, Inc. (the "Company") issued a press release entitled "Rocky Brands, Inc. Announces Third Quarter Fiscal 2009 Results" regarding its consolidated financial results for the quarter ended September 30, 2009. A copy of the Company's press release is furnished as Exhibit 99 to this Form 8-K and is incorporated herein by reference.

The information in this Form 8-K and accompanying press release is being furnished under Item 2.02 and shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act"), or otherwise subject to the liabilities of such section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

The information contained or incorporated by reference in this Form 8-K contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Exchange Act, which are intended to be covered by the safe harbors created thereby. Those statements include, but may not be limited to, all statements regarding intent, beliefs, expectations, projections, forecasts, and plans of the Company and its management and include statements in the accompanying press release regarding a higher frequency of reorders and improved profitability (paragraph 3). These forward-looking statements involve numerous risks and uncertainties, including, without limitation, the various risks inherent in the Company's business as set forth in periodic reports filed with the Securities and Exchange Commission, including the Company's numal report on Form 10-K for the year ended December 31, 2008 (filed March 3, 2009) and the Company's quarterly report on Form 10-Q for the quarters ended March 31, 2009 (filed May 4, 2009) and June 30, 2009 (filed July 31, 2009). One or more of these factors have affected historical results, and could in the future affect the Company's businesses and financial results in future periods and could cause actual results to differ materially from plans and projections. Therefore, there can be no assurance that the forward-looking statements included or incorporated by reference in this Form 8-K will prove to be accurate. In light of the significant uncertainties inherent in the objectives and plans of the Company will be achieved. All forward-looking statements included or incorporated by reference herein, the Company, or any other person should not regard the inclusion of such information as a representation that the objectives and plans of the Company. The Company assumes no obligation to update any forward-looking statements.

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### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No.

Description

99\* Press Release, dated October 22, 2009, entitled "Rocky Brands, Inc. Announces Third Quarter Fiscal 2009 Results."

\* Such press release is being "furnished" (not filed) under Item 2.02 of this Current Report onForm 8-K.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**Rocky Brands, Inc.** 

Date: October 22, 2009

By: /s/ James E. McDonald James E. McDonald, Executive Vice President and Chief Financial Officer

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### EXHIBIT INDEX

Description

### Exhibit No.

99\*

Press Release, dated October 22, 2009, entitled "Rocky Brands, Inc. Announces Third Quarter Fiscal 2009 Results."

\* Such press release is being "furnished" (not filed) under Item 2.02 of this Current Report onForm 8-K.

Company Contact:

Jim McDonald Chief Financial Officer (740) 753-1951

Investor Relations:

ICR, Inc. Brendon Frey/Chad Jacobs (203) 682-8200

**ROCKY BRANDS, INC. ANNOUNCES THIRD QUARTER FISCAL 2009 RESULTS** 

Earnings Before Income Taxes (EBIT) Increased 53% to \$4.4 million versus \$2.9 million Last Year Funded Debt Decreased \$24.1 million, or 22% to \$83.4 million

NELSONVILLE, Ohio, October 22, 2009 - Rocky Brands, Inc. (Nasdaq: RCKY) today announced financial results for its third quarter ended September 30, 2009.

For the third quarter of 2009, net sales were \$66.6 million versus net sales of \$72.5 million in the third quarter of 2008. The Company's earnings before income taxes increased 53.4% to \$4.4 million in third quarter 2009 compared to \$2.9 million in the same period last year. Net earnings increased 17.2% to \$2.8 million, or \$0.50 per diluted share versus net earnings of \$2.4 million, or \$0.43 per diluted share a year ago. In the third quarter of 2008, the Company received a one-time prior year tax benefit of approximately \$0.6 million, or \$0.10 per diluted share. Excluding this one-time benefit, third quarter 2009 diluted EPS increased 51.5% to \$.50 compared to \$.33 in the third quarter of 2008.

Mike Brooks, Chairman and Chief Executive Officer, commented, "We are very pleased with our third quarter performance. Our recent results reflect the steps we have taken over the last 18 months to reduce expenses and improve efficiency in order to enhance our profitability and strengthen our balance sheet. For the fifth consecutive quarter we lowered our operating expenses double digits on a percentage basis as we continue to remove costs from our retail division by transitioning more customer transactions to the internet. At the same time, our ability to more effectively manage our inventory levels and receivables decreased borrowings under our credit facility and lowered our interest expense by 14%. Equally important, we began to see some stabilization of our sales base with several of our wholesale categories – Hunting, Western, and Duty – reporting positive gains. With inventories at retailers relatively clean, we are optimistic we will continue to benefit from a higher frequency of reorders and we are confident that we can deliver improved profitability year-over-year during the fourth quarter."

#### Third Quarter Review

Net sales for the third quarter decreased to \$66.6 million compared to \$72.5 million a year ago. Wholesale sales for the third quarter decreased 2.1% to \$54.5 million compared to \$55.6 million for the same period in 2008. Retail sales for the third quarter were \$11.5 million compared to \$15.3 million for the same period last year. Retail sales were down year-over-year as a result of the ongoing transition to more internet driven transactions, and the decision to remove a portion of our Lehigh mobile stores from operation to help lower costs as discussed below. Military segment sales for the third quarter were \$0.6 million versus \$1.6 million for the same period in 2008. Third quarter 2009 military sales include the initial shipments of insulated boots under the \$29 million blanket purchase agreement the company received from the General Services Administration (GSA) in July 2009.

Gross margin in the third quarter of 2009 was \$24.7 million, or 37.1% of sales compared to \$27.1 million, or 37.4% for the same period last year.

Selling, general and administrative (SG&A) expenses decreased \$3.4 million or 15.4% to \$18.6 million, or 27.9% of sales for the third quarter of 2009 compared to \$22.0 million, or 30.3% of sales, a year ago. The decrease in SG&A expenses was primarily the result of a reduction in salaries & benefits, freight, Lehigh mobile store expenses and tradeshow expenses.

Income from operations increased \$1.0 million, or 19.8% to \$6.1 million, or 9.2% of sales for the period compared to income from operations of \$5.1 million, or 7.1% sales in the prior year.

Interest expense decreased \$0.3 million or 14.4% to \$2.0 million for the third quarter of 2009 versus \$2.3 million for the same period last year. The decrease is the result of a reduction in average borrowings combined with lower interest rates compared to the same period last year.

The Company's funded debt decreased \$24.1 million, or 22.4% to \$83.4 million at September 30, 2009 versus \$107.6 million at September 30, 2008.

Inventory decreased \$15.3 million, or 18.3%, to \$68.1 million at September 30, 2009 compared with \$83.3 million on the same date a year ago.

The Company's accounts receivable decreased 19.8% to \$58.3 million at September 30, 2009 versus \$72.7 million at September 30, 2008.

#### **Conference Call Information**

The Company's conference call to review third quarter fiscal 2009 results will be broadcast live over the internet today, Thursday, October 22, 2009 at 4:30 pm Eastern Time. The broadcast will be hosted at www.rockybrands.com.

### About Rocky Brands, Inc.

Rocky Brands, Inc. is a leading designer, manufacturer and marketer of premium quality footwear and apparel marketed under a portfolio of well recognized brand names including Rocky Outdoor Gear®, Georgia Boot®, Durango®, Lehigh®, and the licensed brands Dickies®, Michelin® and Mossy Oak®.

### Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995

This press release contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities and Exchange Act of 1934, as amended, which are intended to be covered by the safe harbors created thereby. Those statements include, but may not be limited to, all statements regarding intent, beliefs, expectations, projections, forecasts, and plans of the Company and its management, and include statements in this press release regarding a higher frequency of reorders and improved profitability (paragraph 3). These forward-looking statements involve numerous risks and uncertainties, including, without limitation, the various risks inherent in the Company's business as set forth in periodic reports filed with the Securities and Exchange Commission, including the Company's annual report on Form 10-K for the year ended December 31, 2008 (filed March 3, 2009) and the Company's quarterly report on Form 10-Q for the quarters ended March 31, 2009 (filed May 4, 2009) and June 30, 2009 (filed July 31, 2009). One or more of these factors have affected historical results, and could in the future affect the Company's businesses and financial results in future periods and could cause actual results to differ materially from plans and projections. Therefore there can be no assurance that the forward-looking statements included in this press release will prove to be accurate. In light of the significant uncertainties inherent in the forward-looking statements are representation that the objectives and plans of the Company will be achieved. All forward-looking statements made in this press release are based on information presently available to the management of the Company. The Company assumes no obligation to update any forward-looking statements.

### Rocky Brands, Inc. and Subsidiaries Condensed Consolidated Balance Sheets

	September 30, 2009 Unaudited		December 31, 2008		September 30, 2008 Unaudited	
ASSETS:						
CURRENT ASSETS:						
Cash and cash equivalents	\$	4,002,909	\$	4,311,313	\$	4,332,477
Trade receivables – net		58,296,661		60,133,493		72,654,591
Other receivables		1,598,829		1,394,235		1,289,396
Inventories		68,065,444		70,302,174		83,320,590
Deferred income taxes		2,173,391		2,167,966		1,978,946
Prepaid and refundable income taxes		247,011		75,481		-
Prepaid expenses		1,949,885		1,455,158		2,366,859
Total current assets		136,334,130		139,839,820		165,942,859
FIXED ASSETS – net		23,132,489		23,549,319		24,254,455
IDENTIFIED INTANGIBLES		30,627,527		31,020,478		36,044,132
OTHER ASSETS		2,677,353		2,452,501		2,154,179
TOTAL ASSETS	\$	192,771,499	\$	196,862,118	\$	228,395,625
LIABILITIES AND SHAREHOLDERS' EQUITY:						
CURRENT LIABILITIES:						
Accounts payable	\$	7,683,778	\$	9,869,948	\$	14,492,182
Current maturities – long term debt		503,841		480,723		464,846
Accrued expenses:						
Taxes - other		387,817		641,670		612,445
Other		5,987,861		4,261,689		7,076,926
Total current liabilities		14,563,297		15,254,030		22,646,399
LONG TERM DEBT – less current maturities		82,940,392		87,258,939		107,115,967
DEFERRED INCOME TAXES		9,558,761		9,438,921		12,569,600
DEFERRED LIABILITIES		4,116,613		3,960,472		1,170,026
TOTAL LIABILITIES		111,179,063		115,912,362		143,501,992
SHAREHOLDERS' EQUITY:						
Common stock, no par value;						
25,000,000 shares authorized; issued and outstanding September 30, 2009 - 5,547,215; December 31, 2008						
- 5,516,898; September 30, 2008 - 5,508,398		54,387,752		54,250,064		54,193,211
Accumulated other comprehensive loss		(2,982,564)		(3,222,215)		(1,462,344)
Retained earnings		30,187,248		29,921,907		32,162,766
5	_	81,592,436	_	80,949,756	_	84,893,633
Total shareholders' equity	0	<i>i i</i>	¢	<i>i i i</i>	0	/ /
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$	192,771,499	\$	196,862,118	\$	228,395,625

## Rocky Brands, Inc. and Subsidiaries Condensed Consolidated Statements of Operations (Unaudited)

		Three Months Ended September 30,				Nine Months Ended September 30,				
		2009		2008		2009		2008		
NET SALES	\$	66,572,437	\$	72,500,603	\$	167,825,613	\$	193,492,740		
COST OF GOODS SOLD		41,856,651		45,414,533		105,299,667		116,060,912		
GROSS MARGIN		24,715,786		27,086,070		62,525,946		77,431,828		
SELLING, GENERAL AND										
ADMINISTRATIVE EXPENSES		18,576,780		21,961,032		56,642,081		65,897,978		
INCOME FROM OPERATIONS		6,139,006		5,125,038		5,883,865		11,533,850		
OTHER INCOME AND (EXPENSES):										
Interest expense		(1,955,485)		(2,285,051)		(5,665,905)		(7,101,237)		
Other – net		224,442		34,254		257,899		31,385		
Total other - net		(1,731,043)		(2,250,797)		(5,408,006)		(7,069,852)		
INCOME BEFORE INCOME TAXES		4,407,963		2,874,241		475,859		4,463,998		
INCOME TAX EXPENSE		1,626,518		500,000		210,518		1,056,000		
NET INCOME	<u>\$</u>	2,781,445	\$	2,374,241	\$	265,341	\$	3,407,998		
NET INCOME PER SHARE										
Basic	\$	0.50	\$	0.43	\$	0.05	\$	0.62		
Diluted	\$	0.50	\$	0.43	\$	0.05	\$	0.62		
WEIGHTED AVERAGE NUMBER OF COMMON SHARES OUTSTANDING										
Basic		5,547,215		5,508,398		5,546,993		5,508,252		
Diluted		5,547,215		5,512,634	_	5,546,993	_	5,518,138		